AUDIO & ACOUSTICS

ACOUSTICS FIRST

2247 Tomlyn Street, Richmond, VA 23230 800-342-2900 . www.acousticsfirst.com

Acoustics First designs, manufactures, distributes, and sells acoustical panels and soundproofing materials to control sound and eliminate noise. These sound and noise control products include sound absorbers, diffusers, noise barriers, and vibration control devices from people who have been giving out sound advice for over 30 years. The principals of Acoustics First® have been in acoustics since the seventies, when they introduced industrial foam as an acoustic panel for recording studios. Back then, everything had to be built by hand since there were no off-the-shelf acoustic solutions.

HEAR TECHNOLOGIES

991 Discovery Drive, Huntsville, AL 35806 256-922-1200 . www.heartechnologies.com

Hear Technologies is the new Pro Audio product division of Quantum Technologies Inc., a world leader in custom audio/ video systems. Our mission is to offer unique and affordable solutions for personal and professional systems and support them with the industry's best customer service. We have recently launched our new personal monitor mixer system, Hear Back, giving you the control to get your mix exactly the way you want it, the first time. Other various lines of products include Mix Back, a flexible and affordable 16 x 12 x 2 x 2 monitor mixer; Extreme Extenders, units designed to extend ADAT optical up to 500 feet with no loss of audio quality; and the Hearbud & Headset Monitor, audiologically designed in-ear monitor headset delivering professional performance, comfort, and versatility. We want to hear from you! To request more information about Hear Technologies and our products or to share your feedback with us, please send us an email at: info@heartechnologies.com.

ATHLETIC FACILITIES

BIO-DEX LABORATORIES

4212 W. Innovative Drive, Phoenix, AZ 85086 800-617-3477 . www.bio-dex.com

Bio-Dex is a trusted industry leading manufacturer of chemicals for pools & spas. Our continuous dedication to developing and improving the chemicals that make swimming pool treatment and maintenance easier and more effective is the reason Bio-Dex products have been the choice of pool service professionals for over five decades. Our products are for anyone concerned with pool maintenance for both chlorine and salt water pools who are looking to prolong the life of a pool and protect the expensive equipment involved. We offer a diverse line of swimming pool chemicals that are effective for both common and more involved pool maintenance.

LIGNOMAT

14345 N.E. Morris Court, Portland, OR 97230 503-257-8957 . www.lignomatusa.com

When needing to know a wood's moisture content, let Lignomat help. They carry a full line of pin and pinless moisture meters, meter packages and related accessories. These handheld moisture meters are designed for professionals including architects, building inspectors, carpenters, contractors, restoration specialists and other working professionals who need a reliable method of determining moisture levels in wood, sheetrock, gypsum and other building materials. Each moisture meter measures the material's present moisture levels and determines if the material is ready to use, needs further inspecting or requires discarding.

SUITMATE BY EXTRACTOR CORPORATION 800-553-3353 . www.suitmate.com

Keep the pool out of your locker room: Pool water damages your locker room one swimmer at a time. Wet, dripping swimsuits harm facilities by rusting metal lockers, delaminating wood finishes, and ruining carpets and furniture with mold

and mildew. SUITMATE uses an exclusive high-speed spin process to pull out water and make a wet suit drip-free in seconds, without heat.

VANTAGE

6010 NW First Place, Gainesville, FL 32607 352-378-9696 . www.vantagewatercare.com

The Vantage Water Care Program is a comprehensive water maintenance plan designed for commercial pool operators, utilizing chlorination or bromination as the primary sanitation method. The Program combines the effective and reliable sanitation properties of chlorine or bromine sanitizers with the remarkable clarification properties of a new compound called Poly-A Tablets. These components are added to an overall water management framework that encourages sparkling clear water. The Vantage Water Care Program gives your commercial pool the highest quality water in the most efficient, operator-friendly and cost-effective program available. It is a straightforward operation consisting of a number of components. The size and installation of these components are carefully determined according to your pool's specific needs and demands.

WATERPARK TECH

www.waterpacktech.com

WATERPARK TECH is a portion of the Creative Polymers Inc. product line that focuses on the pool and waterpark and leisure industry. Creative Polymers specializes in high performance and unique epoxy and polyurethane / polyurea systems. Creative Polymers is an innovator in specialized high performance elastomeric and coating technology. While there are a lot of companies that claim high performance, Creative Polymers proves this in a number of ways: Identifies markets and applications that could use the next level of coatings technology, looks for areas that have performance issues and need solutions, and focuses research and testing in developing products that address key area needs of the recreation industry.



CONSTRUCTION

AMERICAN BUILDINGS COMPANY

888-307-4338 . www.americanbuildings.com

For more than 65 years American Buildings Company has been pioneering the design, manufacture and delivery of metal buildings and roofing systems that set the industry standard. From educational and athletic facilities to retail, industrial and commercial structures, the ABC family of more than 850 authorized Builders has the expertise to exceed expectations for custom engineered metal building projects in a variety of industry segments. ABC delivers a proven combination of products, technology, and customer service to accurately execute projects on time and on budget through four strategically-located engineering and manufacturing facilities. Locations include Eufaula, AL., Carson City, NV., El Paso, IL., and LaCrosse, VA.

DORLEN PRODUCTS INC.

6615 W. Layton Avenue, Milwaukee, WI 53220 414-282-4840 . www.wateralert.com

Dorlen Products, a water leak detection company, has been manufacturing surface water leak detection equipment since 1975. Our water leak specialists are dedicated to selling the highest quality, lowest maintenance leak sensors available today. Our leak sensing systems are rugged yet sensitive to detect even a thin film of water...without false activations. Water Alert leak detection equipment is designed to maximize protection by having continuous monitoring 24/7. Our water line leak detection equipment detects small leaks such as condensate water overflow, chiller water leaks, plumbing line cracks, heating/cooling piping leaks, outside seepage and more before damage and downtime occur. The water detector alarm features vary by model.

MAJOR INDUSTRIES

7120 Stewart Avenue, Wausau, WI 54401 888-759-2678 . www.majorskylights.com

Major Industries manufactures energy-saving skylights, translucent wall systems and canopies that fit a wide range of

applications and budgets. Major is also the only manufacturer to offer three distinct translucent panel daylighting systems: value-driven LightBasic™ systems, Guardian 275® skylights and wall systems that offer numerous system options, and Clima-Tite™ systems with pultruded fiberglass framing for enhanced thermal performance and corrosion resistance and a unique snap-to-lock installation feature that eliminates the need for unsightly visible fasteners. For more information about Major Industries' full line of daylighting systems, call 888-759-2678, email us at info@majorskylights.com or visit our website.

OVERLY DOOR COMPANY

574 West Otterman Street, Greensburg, PA 15601 http://door.overly.com

Overly Door Company is a custom specialty door and window manufacturer. Industry leading Architects utilize our products to achieve the exact specification their facility requires. We provide many "out-of-the-box" solutions for your standard needs. We also specialize in custom barrier systems. Specify Overly Door Company for all of your standard or custom needs.

SPECIAL-LITE, INC.

P.O. Box 6, Decatur, MI 49045

800-821-6531. www.Special-Lite.com

Special-Lite has manufactured exterior doors and frames for the educational and institutional market since 1971. Our long lasting, low maintenance required entrances save facility managers' time and costs by providing high performance entrances - even when installed in the most demanding of locations. They are perfect for new or renovation projects. We build to order and have many door types: all fiberglass door & frames, frp/aluminum hybrid flush door, aluminum flush door, frp woodgrain or colonial flush, and medium or wide stile and rail doors. We have HVHZ entrances and doors/framing that meet and exceed the ASHRAE Standard. Also, try Special-Lite FRP Toilet Partitions and Omega® Interior Aluminum Framing and Door.

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3200 Players Club Circle, Memphis, TN 38125 901-748-8000 . www.vp.com

Varco Pruden is the world leader in Steel Systems Construction. VP Buildings is a world leader in the pre-engineered steel systems construction industry, each year manufacturing approximately 6,000 buildings ranging from 1,200 square feet to more than one million square feet under roof. With headquarters in Memphis, Tennessee, we operate six strategically located manufacturing and service centers from coast to coast. Our network of more than 1,000 independent Authorized VP Builders offers state-of-the-art design/build services in local communities across the United States and Canada, as well as throughout Central and South America, Europe, and Asia.

COOPERATIVE SERVICES

E&I COOPERATIVE SERVICES

www.eandi.org

E&I Cooperative Services is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to higher education and related institutions. Members have access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services. By leveraging the knowledge and expertise of more than 3,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process meets generally accepted procurement standards across the nation.

FLOORING

AMERICAN BILTRITE

800-479-0190 . www.american-biltrite.com

American Biltrite manufactures and distributes commercial flooring and industrial rubber throughout America. Our flooring segment primarily serves architect designers in the



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healthcare, educational and institutional sectors, while in industrial rubber we supply other companies with the materials they need for a host of applications. Between the two there is excellent synergy in R&D, technical expertise and product innovation. Through nearly a hundred years of careful growth, American Biltrite has built a reputation for the quality of its products and the sincerity of its commitment to customer service. With ISO 9001:2008 since 1996 and ISO 14001:2004 since 2011, FloorScore certification and products which help meet the LEED requirements, American Biltrite continues to improve its processes and products.

MUSSON RUBBER P.O. Box 7038, Akron, OH 44306 800-321-2381

www.mussonrubber.com

For over 65 years, Musson Rubber has been a pioneer and leader in the development, manufacture and distribution of safety stair coverings and flooring materials. Musson Rubber specializes in stair coverings and entrance matting for commercial, institutional and industrial use. Herein lies the most complete and comprehensive line of top quality rubber and vinyl stair coverings and entrance mats for use in public buildings. Musson is also a major distributor of industrial rubber products. Representing over 100 different suppliers in major markets gives Musson the ability to provide competitive products and service in today's demanding environment.

NAC PRODUCTS

800-633-4622 . www.NACProducts.com

For more than 30 years, NAC Products has been an innovator of high quality products for hard surface flooring and building applications. NAC membrane systems provide water-proofing, sound reduction, and crack isolation protection for residential developments like high rise condos, dormitories and hotels, and commercial projects like malls and airports. NAC membranes have been laboratory tested and exceed the industry standard for sound abatement, crack isola-

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Since 1919, Bona® has been passionate about the beauty and function of hardwood floors. Even as we have grown over the last 100 years, now with presence in over 90 countries, we never compromise on quality or service. Bona Sport® products ensure superb durability and appearance for wood sport floors. Minimize risk in finishing for basketball, volleyball, racquetball, aerobics, or any hardwood sport floor with products designed to work as a team at each step of the process. Bona Sport Systems consistently produce championship appearance and performance for high schools, colleges and professional arenas across North America.

FORBO FLOORING SYSTEMS

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Create beautiful, durable, healthy learning environments with Forbo Flooring Systems. Forbo's Marmoleum Composition Tile (MCT) is made from natural raw materials with inherit anti-static properties that repel dust, making it easier to maintain a healthier environment for students and staff. MCT is naturally free from PVC, phthalates, pesticides, and other harmful additives. It's sustainable, water-based Topshield 2 finish provides occupancy-ready installation and exceptional performance against soiling, staining, scratching, scuffing and squeaking. Forbo's Flotex Modular Tile combines the function and durability of a 100% waterproof, high-performance carpet, with the beauty and versatility of a 10"x40"

modular tile. Flotex Modular Tile provides a warm, comfortable, hygienic flooring solution that is well-suited for dorms, classrooms and dining areas.

NEW PIG

One Park Avenue, Tipton, PA 16684 800-HOT-HOGS (468-4647) . www.newpig.com

New Pig is the number one brand that helps companies manage leaks, drips and spills to protect workers, facilities and the environment. A multi-channel, multi-brand supplier, over 3,100 spill control and liquid management solutions and industrial maintenance products have been used in more than 300,000 industrial, commercial, utility, institutional, healthcare, military and government facilities in 70 countries. The leading New Pig brands include the Original PIG Absorbent Sock, PIG Grippy Floor Mats, PIG Spill Kits, PIG Spillblocker Dikes, and PIG Flammable Safety Cabinets. Other channels offering PIG products include all Safety-Kleen branches, select Integrated Suppliers, and B-to-B E-Commerce exchanges. For more information, contact www.newpig.com. New Pig is headquartered in Tipton, PA.

WOOSTER PRODUCTS

1000 Spruce St. P.O. Box 6005, Wooster, OH 44691 800-321-4936 . www.wooster-products.com

Wooster's Safety Treads and Safety Surfaces provide anti-slip protection for building occupants and pedestrians. The use of Safety Stair and Walkway Products can help protect the building owner, since pedestrians will have been provided with the latest available technology for making stairs and walkways safe. Wooster Safety Treads and Safety Surfaces comply with OSHA and other Safety Surface Specifications for anti-slip safety surfaces. Why specify Wooster? A "Wooster" specification exemplifies the finest in quality, dependability and service. We are Safety Stair and Walkway experts! Wooster Products Inc. has been furnishing "state-of-the-art" anti-slip Safety Treads and Safety Surfaces continuously since 1921, and we provide long-term solutions for your anti-skid needs.





FURNITURE

BEVCO

21320 Doral Road, Waukesha, WI 53186 800-864-2991 . www.bevco.com

Proudly manufactured in the USA for nearly 70 years, BEVCO's ergonomic seating solutions are the perfect blend of quality, comfort and affordability. BEVCO's products are an excellent choice for a wide variety of applications within the higher education space ultimately making the difference in how you perform on a daily basis. Experience the BEVCO difference: Our made-to-order customization process ensures you're building a product that meets your exact needs; the 12-year warranty provides you with peace of mind while protecting your investment; our core line of products have been GreenGuard Gold certified offering sustainable solutions contributing to your overall wellness; and the unparalleled support ensures you are always 100% satisfied with your BEVCO seating experience.

ERG INTERNATIONAL

361 N. Bernoulli Circle, Oxnard, CA 93030 800-446-1186 . www.erginternational.com

ERG International, founded in 1981, is a privately owned family business that manufactures contracts furniture. ERG has been known for quality and craftsmanship in the corporate, higher education, healthcare, government, and hospitality markets. Our products have been designed and tested for these markets for many years. As one of the leading seating and table manufacturers, we offer an extensive product line as well as create custom furniture for your most demanding needs. The extensive versatility that is available from ERG stems from the fact that we are truly a furniture manufacturer with the latest in manufacturing equipment and automated conveyor systems. Our focus is simple: to give you the tools to ensure your success.

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800-873-3252 . www.falconproducts.com

Since 1959, Falcon has been the 'go to' resource for designers and architects who specify high quality, commercial grade, tables, chairs, booths, and modular seating. Falcon makes its products in the USA, in a 400,000 square foot manufacturing facility located in Newport, TN, a Federally designated HubZone. The Company's products are typically specified for Education, Corporate, or Hospitality environments and our well designed, high quality furniture is capable of withstanding the demands of the most active commercial space, providing the smart buyer with an industry leading Life Cycle Cost. Our product line offers a broad range of standard tables and seating as well as a full range of custom capabilities in all our product categories.

HUSTON & COMPANY: ACADEMIC AND LIBRARY FURNITURE

226 Log Cabin Road, Kennebunkport, ME 04046 207-967-2345 . www.hustonandcompany.com

Each piece of custom furniture from Huston & Company is designed to enhance the aesthetics of its surroundings. Found in fine academic institutions and libraries, as well as professional spaces from government buildings to small businesses, Huston furniture adds to the atmosphere of graceful permanence inherent in places of intellectual engagement, learning and professionalism. Huston & Company furniture is custom-designed and finished to withstand hard, regular use in public settings such as libraries, academic spaces and meeting/conference rooms. Each piece of Huston furniture will last for generations, while retaining its beauty, warmth and functionality, providing your school, library or office with longevity that equates to real value.

NATIONAL OFFICE FURNITURE

1610 Royal Steet, Jasper, IN 47549 800-482-1717 . www.nationalofficefurniture.com

At National, we take pride in our performance and know that our success is due to our employees. Our people create products; our people create experiences; our people are National. We believe it is important to embrace individuality and to nurture an

atmosphere that encourages expression. With a diverse mixture of personalities, we can't wait to share our excitement, our energy, and our solutions withyou. Quality, reliability, safety, style, sustainability, productivity, and affordability aren't concepts that are taken lightly at National. We are dedicated to delivering each of these to our customers and partners. By nurturing relationships and making it a priority to do the right thing, we continuously prove that we have the right solutions for any space.

LABORATORY

VACUUBRAND, INC.

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VACUUBRAND offers exceptionally quiet, corrosion-resistant, oil-free lab vacuum pumps with ultra-long service intervals. Products include both simple dry pumps and automated vacuum systems that enhance research productivity and protect samples. Adaptable VACUU-LAN® local vacuum networks (described at www.vacuu-lan.com) support several users with a single in-lab pump and no building-wide tubing, and are popular for both single-lab renovations and new building construction. Pumps produce vacuum on demand, reducing energy demand by as much as 90% compared with traditional approaches and supporting sustainability objectives. We also offer mercury-free digital vacuum gauges and controllers, and larger dry pumps to replace energy- and water-intensive building vacuum system pumps.

LANDSCAPING

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We strive to create and provide the highest quality products, that are less harmful to the planet, at competitive prices, through chemistry and scientific research, for the benefit of today's consumer, as well as future generations.

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LIFE SAFETY/SECURITY

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Generation Z is transforming how students and colleges utilize school IDs. Entrust Datacard provides innovative ID technology solutions to create exceptional student experiences

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GAI-TRONICS

400 East Wyomissing Avenue, Mohnton, PA 19540 800-492-1212 . www.gai-tronics.com

GAI-Tronics®, a Hubbell Company, is the largest company focused on the communication needs of the world's industrial and commercial markets. Our RED ALERT® Emergency Telephones provide hands-free operation via analog, VoIP, WiFi, and Cellular technologies and can be monitored for health and activity from a central location with our TMA software application. Our Blue Light Stanchion Towers are recognized at colleges across the United States, not only for their appearance but also their reliability. GAI-Tronics' high level of quality sets the standards by which many others are measured.

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IOTA provides critical emergency Life Safety egress performance for existing lighting systems. In the event of a loss of normal power, IOTA emergency lighting products enable existing fixtures to deliver code-required emergency illumination along the paths of egress for building occupants. Available emergency solutions include field installable emergency LED drivers, mini and micro unit inverter systems, emergency ballasts for fluorescent and LED retrofit tubes, and energy-saving auxiliary control devices.

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www.nightlock.com

Whether it's a small Day Care facility or 400-room school, college dorm or office complex, NIGHTLOCK provides protection in just seconds for emergency lockdown situations. Teachers and employees simply drop the locking handle into the floor plate. Most lockdown policy procedures for class-rooms include "barricading the classroom door," with items such as desks or furniture. Most state Fire Officials approve devices like Nightlock Lockdown. Many fire code officials now apply a variance in codes to allow these temporary barricade devices for emergency events. The NIGHTLOCK® Lockdown uses the strength of the floor to withstand tremendous force, and works on any outward- and inward-swinging doors. The NIGHTLOCK unit is installed at floor level, and remains out of reach to anyone attempting to enter by breaking window glass on conventional classroom and office doors.

LIGHTING

B.E.G. CONTROLS 277 Hwy 74 N. Suite 319, Peachtree City, GA 30269

www.begcontrols.com

B.E.G. Controls, a worldwide leader in building automation technology, is bringing an innovative approach to North America. We have committed to achieving the highest levels of customer service and provide unmatched product quality, through unique and innovative solutions for the North American market. Parent company Brück Electronic GmbH is family owned and was founded in 1975 with its headquarters in Lindlar, Germany (near Cologne). Through German engineering and high corporate standards, the company is renowned for its high quality, innovative products, and focus on customer satisfaction. B.E.G. built its reputation with unique and innovative emergency lighting and exit sign products. In 1986 B.E.G. became one of the first companies in Germany to produce motion detectors for automatic lighting control. Since then, B.E.G. has developed a comprehensive line of indoor and outdoor motion, occupancy and vacancy sensors for both commercial and residential applications.





STERNBERG LIGHTING

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STERIFAB® is a Disinfectant: a bactericide that destroys micro-organisms, a Fungicide that kills fungus, a Sanitizer that reduces levels of micro-organisms from inanimate

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OUTDOOR AMENITIES

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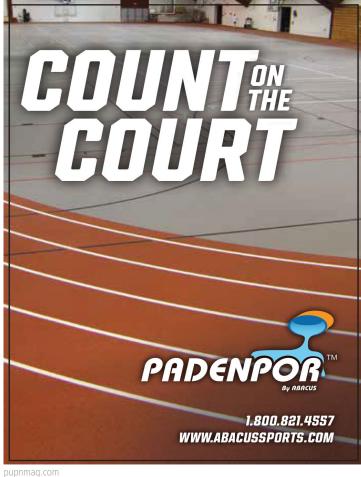
877-815-9276 . www.earthplanter.com

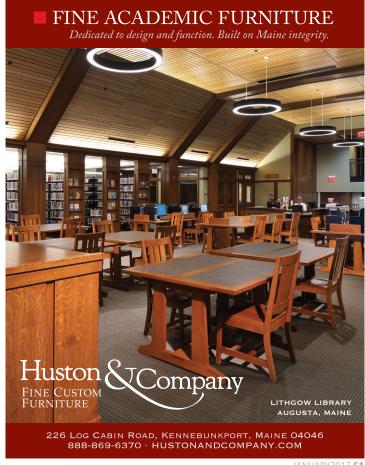
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MADRAX

1080 Uniek Drive, Waunakee, WI 53597 800-448-7931 . www.madrax.com

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Pine Hall Brick Company, in business since 1922, has four manufacturing plants—two dedicated to making genuine clay pavers, including a permeable clay paver line. We're the largest clay paver producer in the US. Our StormPave and RainPave permeable clay pavers can help your project qualify in up to six LEED categories. Our architectural face brick line called the Spektra Series includes eight colors of admix brick in tans, greys, reds and pinks. We also have forty styles of sand-finished face brick at our plants in Madison, NC, and Fairmount, GA. Our Madison Tidewater series of true tumbled face brick comes in eight styles with bullnose, steptreads, watertables and arches in stock in these colors.

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Abacus Sports installs various types of sports surfacing for gymnasiums, running tracks, tennis courts, weight rooms and athletic locker rooms. In addition to sports surfaces we install synthetic rubber flooring for multi-purpose facilities, banquet halls and other social events. We are a leader in synthetic flooring. Abacus can turn your facility into a great place to congregate for sports performances and social gatherings. We provide the synthetic flooring for both sport and recreational use so your facility can be used to its full potential. This surfacing is resilient against heavy foot traffic, bleachers and pointy shoes, which makes it perfect for multiple uses. Abacus specializes in inlaid platforms for weight rooms. We helped created and develop this product by producing a sub-layer flooring that protects the concrete from the heavy weights dropping. The level platform can help create a more effective weight room for your athletes. Customize your surfaces with Abacus.

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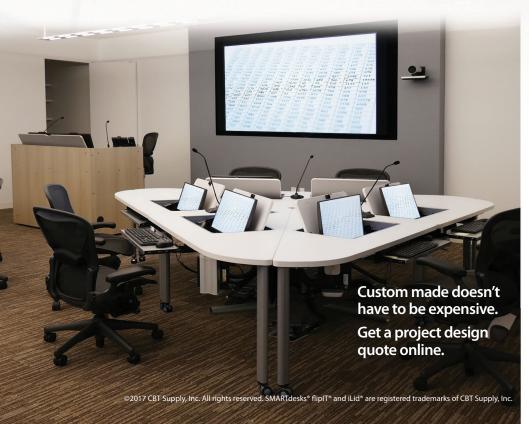
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