

## AUDIO & ACOUSTICS

### ACOUSTICS FIRST

[www.acousticsfirst.com](http://www.acousticsfirst.com)

Acoustics First designs, manufactures, distributes, and sells acoustical panels and soundproofing materials to control sound and eliminate noise. These sound and noise control products include sound absorbers, diffusers, noise barriers, and vibration control devices from people who have been giving out sound advice for over 30 years. The principals of Acoustics First® have been in acoustics since the seventies, when they introduced industrial foam as an acoustic panel for recording studios. Back then, everything had to be built by hand since there were no off-the-shelf acoustic solutions.

### ANCHOR AUDIO

[www.anchoraudio.com](http://www.anchoraudio.com)

Anchor Audio is the leading manufacturer of all-in-one battery powered portable sound systems that provide robust sound without the hassle of cables. The PA systems can be used both indoors and outdoors and for small and large crowds. With over 40 years of experience, our Engineering and Production to Sales and Tech Support teams will provide you with the most reliable portable audio products and customer service. Anchor Audio is passionate and committed to providing every single one of our customers with a durable sound system that can be used by anyone, anywhere, and for anything. We promise to provide superior audio with unmatched simplicity and reliability.

### HEAR TECHNOLOGIES

[www.heartechnologies.com](http://www.heartechnologies.com)

Hear Technologies is the new Pro Audio product division of Quantum Technologies Inc., a world leader in custom

audio/video systems. Our mission is to offer unique and affordable solutions for personal and professional systems and support them with the industry's best customer service. We have recently launched our new personal monitor mixer system, Hear Back, giving you the control to get your mix exactly the way you want it, the first time. Other various lines of products include Mix Back, a flexible and affordable 16 x 12 x 2 x 2 monitor mixer; Extreme Extenders, units designed to extend ADAT optical up to 500 feet with no loss of audio quality; and the Hearbud & Headset Monitor, audiologically designed in-ear monitor headset delivering professional performance, comfort, and versatility. We want to hear from you! To request more information about Hear Technologies and our products or to share your feedback with us, please send us an email at: [info@hearttechnologies.com](mailto:info@hearttechnologies.com).

## ATHLETIC FACILITIES

### BIO-DEX LABORATORIES

[www.bio-dex.com](http://www.bio-dex.com)

Bio-Dex is a trusted industry leading manufacturer of chemicals for pools & spas. Our continuous dedication to developing and improving the chemicals that make swimming pool treatment and maintenance easier and more effective is the reason Bio-Dex products have been the choice of pool service professionals for over five decades. Our products are for anyone concerned with pool maintenance for both chlorine and salt water pools who are looking to prolong the life of a pool and protect the expensive equipment involved. We offer a diverse line of swimming pool chemicals that are effective for both common and more involved pool maintenance.

### LIGNOMAT

[www.lignomatusa.com](http://www.lignomatusa.com)

When needing to know a wood's moisture content, let Lignomat help. We carry a full line of pin and pinless moisture meters, meter packages and related accessories. These handheld moisture meters are designed for professionals including architects, building inspectors, carpenters, contractors, restoration specialists and other working professionals who need a reliable method of determining moisture levels in wood, sheetrock, gypsum and other building materials. Each moisture meter measures the material's present moisture levels and determines if the material is ready to use, needs further inspecting or requires discarding.

### PVI INDUSTRIES

[www.pvi.com](http://www.pvi.com)

PVI Industries specializes in medium to large ASME water heaters fabricated from AquaPLEX® duplex stainless steel for commercial and institutional installations such as schools, restaurants, hotels, hospitals, dormitories, apartments, correctional facilities, and military barracks. PVI heaters can be configured for any common energy source including natural or LP gas, oil, boiler water, solar, steam, electricity and waste heat. Water heaters range from instantaneous (on demand water heating) to storage type heaters with pressure vessels from 150 to 4500 gallons. Many products are "engineered-to-order" to exactly match the requirements of the application. Storage tanks manufactured from AquaPLEX® duplex stainless steel are naturally corrosion resistant and require no linings or anode rods.

## Air Filtration: Your next Energy Conservation Measure?

The Dynamic V8 Air Cleaning System offers sustainable MERV15 performance for better IAQ, using 2/3 less fan energy than MERV14 filters and removing odors, VOCs and ultrafine particles without Ozone. The Dynamic V8 also offers average maintenance intervals exceeding four (4) years.



The Dynamic V8 can cut fan energy costs in half. And additional substantial savings may be available through reduction of ventilation air requirements using the IAQ Procedure in ASHRAE Standard 62. The IAQ Procedure allows recirculated indoor air to be cleaned rather than supplemented

with outdoor air that requires heating or cooling. Schools can achieve higher rates of air filtration with much lower pressure drop, allowing HVAC systems to operate at lower brake horsepower than comparable conventional air filtration systems.

*Visit [DynamicAQS.com](http://DynamicAQS.com) or ask us about a free Life Cycle Cost Analysis to find out how much you can save on fan energy and maintenance costs.*



**AIR CLEANING SYSTEM**

**Dynamic**  
Air Quality Solutions

The Science of Clean Air.  
[www.DynamicAQS.com](http://www.DynamicAQS.com)

**SUITEMATE  
BY EXTRACTOR CORPORATION**

[www.suitemate.com](http://www.suitemate.com)

Keep the pool out of your locker room: Pool water damages your locker room one swimmer at a time. Wet, dripping swimsuits harm facilities by rusting metal lockers, delaminating wood finishes, and ruining carpets and furniture with mold and mildew. SUITEMATE uses an exclusive high-speed spin process to pull out water and make a wet suit drip-free in seconds, without heat.

**VANTAGE**

[www.vantagewatercare.com](http://www.vantagewatercare.com)

The Vantage Water Care Program is a comprehensive water maintenance plan designed for commercial pool operators, utilizing chlorination or bromination as the primary sanitation method. The Program combines the effective and reliable sanitation properties of chlorine or bromine sanitizers with the remarkable clarification properties of a new compound called Poly-A Tablets. These components are added to an overall water management framework that encourages sparkling clear water. The Vantage Water Care Program gives your commercial pool the highest quality water in the most efficient, operator-friendly and cost-effective program available. It is a straightforward operation consisting of a number of components. The size and installation of these components are carefully determined according to your pool's specific needs and demands.

**CONSTRUCTION**

**CLEARSPAN FABRIC STRUCTURES**

[www.clearspan.com](http://www.clearspan.com)

ClearSpan offers versatile athletic buildings with superior structural integrity. With multiple designs, including fabric, metal and hybrid buildings, there is a structure for any application that can be tailored to even the most specific needs, whether it's for an indoor sports facility or a multipurpose municipal building. ClearSpan provides economical foundation options, quick construction timelines, as well as turnkey, stock and design-build solutions, creating budget-friendly structures in a fraction of the time it takes to build traditional wood or red iron buildings. Frames are built with USA-made, triple-galvanized structural steel that is corrosion resistant and features an industry leading 50 year warranty. Building solutions are available up to 300' wide and at any length, ensuring that no matter the application, there is plenty of available space.

**COLUMBARIUM BY DESIGN**

[www.columbariumbydesign.com](http://www.columbariumbydesign.com)

With an improved and stronger Niche System, Columbarium by Design is committed to promote and distribute the most versatile and profitable niche system on the market, one completely made in America. We offer the largest capacity niches in the industry that will last for eternity. Types of walls include circular walls or straight walls, as well as concave, convex or mixed-cut walls. For these unique vertical contoured designs, we use a combination of specially designed 4-urn capacity niches and a unique way of connecting them with our patented brackets. These wall faces are a trademark of Columbarium by Design and give any project a touch of ingenious elegance.

**EPIC METALS**

[www.epicmetals.com](http://www.epicmetals.com)

EPIC Metals is celebrating 50 years of bringing architectural roof and floor deck ceiling systems to the architectural community. Our structural products specialize in long-spans, superior acoustics, and a variety of architectural appearances. We stand behind our commitment to sustainability through green manufacturing practices, products that support LEED certification, and a USGBC supportive membership since 2004. EPIC promotes architectural choices and pleasing aesthetics for exposed deck and structural steel applications for a variety of projects. The grid hanging systems facilitate a simple and permanent way to hang lighting fixtures, sprinkler pipes, or other utility components. See how innovative products like Toris, Wideck, Envista and Architectural/Sun Screen can impact your next college/university project.

**KENYON  
INTERNATIONAL**

[www.cookwithkenyon.com](http://www.cookwithkenyon.com)

Kenyon International is a domestic manufacturer of compact ceramic cooktops and the All Seasons™ electric grills available in 120V UL for use both indoors & outdoors. We offer unique and functional designs that incorporate the latest in cooking technology like the next generation SILKEN®2, a high energy Induction cooktop that offers cooking by temperature or power setting with quick heat dissipation and user-friendly controls. Standard knob or touch control cooktops are available in 1 or 2 burners - 120, 208 and 240V UL with HOT & ON indicator lights. We also offer exclusive 3-year product replacement warranty and unparalleled customer service.

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## KRIEGER PRODUCTS

[www.kriegerproducts.com](http://www.kriegerproducts.com)

Since 1936, Krieger Specialty Products has been a leading manufacturer of specialized door and window products for acoustical, blast resistant, bullet resistant, radio frequency shielding, thermal shielding, tornado, and hurricane applications. Built to your precise specifications, Krieger doors and windows have been the choice for premier schools and universities all over the world.

## MAJOR INDUSTRIES

[www.majorskylights.com](http://www.majorskylights.com)

Major Industries manufactures energy-saving skylights, translucent wall systems and canopies that fit a wide range of applications and budgets. Major is also the only manufacturer to offer three distinct translucent panel daylighting systems: value-driven LightBasic™ systems, Guardian 275® skylights and wall systems that offer numerous system options, and Clima-Tite™ systems with pultruded fiberglass framing for enhanced thermal performance and corrosion resistance and a unique snap-to-lock installation feature that eliminates the need for unsightly visible fasteners. For more information about Major Industries' full line of daylighting systems, call 888-759-2678, email us at [info@majorskylights.com](mailto:info@majorskylights.com) or visit our website.

## OVERLY DOOR COMPANY

<http://door.overly.com>

Overly Door Company is a custom specialty door and window manufacturer. Industry leading Architects utilize our products to achieve the exact specification their facility requires. We provide many "out-of-the-box" solutions for your standard needs. We also specialize in custom barrier systems. Specify Overly Door Company for all of your standard or custom needs.

## PINE HALL BRICK

[www.pinehallbrick.com](http://www.pinehallbrick.com)

Pine Hall Brick Company, in business since 1922, has four manufacturing plants—two dedicated to making genuine clay pavers, including a permeable clay paver line. We're the largest clay paver producer in the US. Our StormPave and RainPave permeable clay pavers can help your project qualify in up to six LEED categories. Our architectural face brick line called the Spektra Series includes eight colors of admix brick in tans, greys, reds and pinks. We also have forty styles of sand-finished face brick at our plants in Madison, NC, and Fairmount, GA. Our Madison Tidewater series of true tumbled face brick comes in eight styles with bullnose, stepreads, watertables and arches in stock in these colors.

## SPECIAL-LITE, INC.

[www.Special-Lite.com](http://www.Special-Lite.com)

Special-Lite has manufactured exterior doors and frames for the educational and institutional market since 1971. Our long lasting, low maintenance required entrances save facility managers' time and costs by providing high performance entrances - even when installed in the most demanding of locations. They are perfect for new or renovation projects. We build to order and have many door types: all fiberglass door & frames, frp/aluminum hybrid flush door, aluminum flush door, frp woodgrain or colonial flush, and medium or wide stile and rail doors. We have HVHZ entrances and doors/ framing that meet and exceed the ASHRAE Standard. Also, try Special-Lite FRP Toilet Partitions and Omega® Interior Aluminum Framing and Door.

## SPRINGS WINDOW FASHION/MECHO SHADE

[www.mechoshade.com](http://www.mechoshade.com)

Consistently recognized as the quality leader in commercial shading systems, Mecho has over four decades' experience as a trusted partner, developing innovative and enduring design solutions to some of the most challenging project requirements. The award-winning, performance-proven line of Mecho products delivers innovative solutions to hard-to-solve design and technical challenges. Explore our range of energy-efficient and eco-friendly shade systems, backed by a lifetime limited warranty and specified by the world's leading architects and designers. Mecho is your trusted partner in finding a solution for university buildings, libraries, and other educational facilities that fit the building aesthetic, provide protection from glare in classrooms and study areas, increase daylighting, and nurture a learning environment.

## VP BUILDINGS

[www.vp.com](http://www.vp.com)

Varco Pruden is the world leader in Steel Systems Construction. VP Buildings is a world leader in the pre-engineered steel systems construction industry, each year manufacturing approximately 6,000 buildings ranging from 1,200 square feet to more than one million square feet under roof. With headquarters in Memphis, Tennessee, we operate six strategically located manufacturing and service centers from coast to coast. Our network of more than 1,000 independent Authorized VP Builders offers state-of-the-art design/build services in local communities across the United States and Canada, as well as throughout Central and South America, Europe, and Asia.



## FURNITURE FOR PUBLIC PLACES

Wesnic has devoted 36 years to exceptional durability, quality and customer service! As the old saying goes, "Recycle the present and save the future!" Wesnic is well known for its metal and fiberglass trash receptacles. We offer a wide variety of sizes and styles of indoor and outdoor trash receptacles. Wesnic also has an extensive product line of: planters, benches, dining hall furniture, lounge furniture, outdoor furniture, and umbrellas! Visit our website today at [www.wesnic.com](http://www.wesnic.com)!





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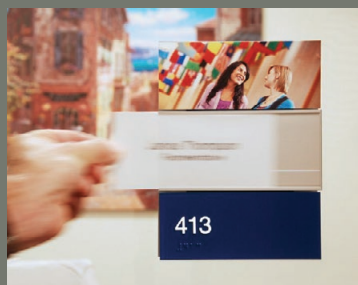
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## FLOORING

### AMERICAN BILTRITE

[www.american-biltrite.com](http://www.american-biltrite.com)

American Biltrite manufactures and distributes commercial flooring and industrial rubber throughout America. Our flooring segment primarily serves architect designers in the healthcare, educational and institutional sectors, while in industrial rubber we supply other companies with the materials they need for a host of applications. Between the two there is excellent synergy in R&D, technical expertise and product innovation. Through nearly a hundred years of careful growth, American Biltrite has built a reputation for the quality of its products and the sincerity of its commitment to customer service. With ISO 9001:2008 since 1996 and ISO 14001:2004 since 2011, FloorScore certification and products which help meet the LEED requirements, American Biltrite continues to improve its processes and products.

### FORBO FLOORING SYSTEMS

[www.forboflooringna.com](http://www.forboflooringna.com)

Create beautiful, durable, healthy learning environments with Forbo Flooring Systems. Forbo's Marmoleum Composition Tile (MCT) is made from natural raw materials with inherent anti-static properties that repel dust, making it easier to maintain a healthier environment for students and staff. MCT is naturally free from PVC, phthalates, pesticides, and other harmful additives. It's sustainable, water-based Topshield 2 finish provides occupancy-ready installation and exceptional performance against soiling, staining, scratching, scuffing and squeaking. Forbo's Flotex Modular Tile combines the function and durability of a 100% waterproof, high-performance carpet, with the beauty and versatility of a 10"x40" modular tile. Flotex Modular Tile provides a warm, comfortable, hygienic flooring solution that is well-suited for dorms, classrooms and dining areas.

### MUSSON RUBBER

[www.mussonrubber.com](http://www.mussonrubber.com)

For over 65 years, Musson Rubber has been a pioneer and leader in the development, manufacture and distribution of safety stair coverings and flooring materials. Musson Rubber specializes in stair coverings and entrance matting for commercial, institutional and industrial use. Herein lies the most complete and comprehensive line of top quality rubber and vinyl stair coverings and entrance mats for use in public buildings. Musson is also a major distributor of industrial rubber products. Representing over 100 different suppliers in major markets gives Musson the ability to provide competitive products and service in today's demanding environment.

### NAC PRODUCTS

[www.NACProducts.com](http://www.NACProducts.com)

For more than 30 years, NAC Products has been an innovator of high-quality products for hard surface flooring and building applications. NAC membrane systems provide waterproofing, sound reduction, and crack isolation protection for residential developments like high rise condos, dormitories and hotels, and commercial projects like malls and airports. NAC membranes have been laboratory tested and exceed the industry standard for sound abatement, crack isolation and waterproofing membranes. NAC membranes have been featured in thousands of commercial, residential and industrial applications worldwide and are the #1 architecturally specified, owner/contractor preferred, and lab tested membranes on the market today. Membrane systems that protect your flooring investment, that's NAC Products!

### NEW PIG

[www.newpig.com](http://www.newpig.com)

New Pig is the number one brand that helps companies manage leaks, drips and spills to protect workers, facilities and the environment. A multi-channel, multi-brand supplier, over 3,100 spill control and liquid management solutions and industrial maintenance products have been used in more than 300,000 industrial, commercial, utility, institutional, healthcare, military and government facilities in 70 countries. The leading New Pig brands include the Original PIG Absorbent Sock, PIG Grippy Floor Mats, PIG Spill Kits, PIG Spillblocker Dikes, and PIG Flammable Safety Cabinets. Other channels offering PIG products include all Safety-Kleen branches, select Integrated Suppliers, and B-to-B E-Commerce exchanges. For more information, contact [www.newpig.com](http://www.newpig.com). New Pig is headquartered in Tipton, PA.

### ROBBINS SPORTS SURFACES

[www.robbsfloor.com](http://www.robbsfloor.com)

Robbins Sports Surfaces is a premier supplier of high-performance maple and synthetic sports flooring systems to professional and college athletic programs as well as fitness, religious and performing arts. Robbins Sports Surfaces has registered 25 patents over the years, with additional patents pending, and is the only U.S. flooring manufacturer with a full-time research and product development staff. Robbins' unique capability and understanding of the biomechanical interaction between the athlete or performer and floor have recently led to new designs that reduce vibration and increase uniformity, both of which improve athletic performance, comfort and safety. Robbins is also the exclusive distributor of Pulastic synthetic flooring systems in the U.S.

## The New Standard for Paint Extraction



**With over ten years of experience, engineering, and testing, the Mantis 2.0 raises the bar.** With more speed, more power, and more control at your fingertips, this upgraded machine does one thing and does it well—efficient and dependable removal of field paint from synthetic turf. Its hydraulic scrubbing and vacuum extraction, with minimal infill displacement, makes a labor-intensive process look like child's play.

**“It turns a two or three-man job into a one-man job.”**

*Sam Town, Field and Conversion Manager*

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## WOOSTER PRODUCTS

[www.wooster-products.com](http://www.wooster-products.com)

Wooster's Safety Treads and Safety Surfaces provide anti-slip protection for building occupants and pedestrians. The use of Safety Stair and Walkway Products can help protect the building owner, since pedestrians will have been provided with the latest available technology for making stairs and walkways safe. Wooster Safety Treads and Safety Surfaces comply with OSHA and other Safety Surface Specifications for anti-slip safety surfaces. Why specify Wooster? A "Wooster" specification exemplifies the finest in quality, dependability and service. We are Safety Stair and Walkway experts! Wooster Products Inc. has been furnishing "state-of-the-art" anti-slip Safety Treads and Safety Surfaces continuously since 1921, and we provide long-term solutions for your anti-skid needs.

## FURNITURE

### ERGOERGO

[www.ergoergo.com](http://www.ergoergo.com)

We were made to move! The award-winning ErgoErgo helps you sit as nature intended, using your core muscles to hold your body upright. Students learn better when they can sit actively. In fact, we process movement and learning with the same part of the brain. Micro-movements keep the body--and the mind--alert, aware, and awake. Movement sends more blood and oxygen to the brain, resulting in a greater ability to concentrate and learn. Sitting on ErgoErgo also encourages good posture. And by allowing gentle movement, it can help relieve backache. Perfect for classrooms, libraries, lounges, dorms, art studios, music rooms, fitness areas, cafeterias, and health and wellness facilities. Comes in 2 adult sizes. ErgoErgo has been certified by BIFMA for stability and robustness and is proudly made in the USA.

## FALCON-THONET

[www.falconproducts.com](http://www.falconproducts.com)

Since 1959, Falcon has been the 'go to' resource for designers and architects who specify high quality, commercial grade, tables, chairs, booths, and modular seating. Falcon makes its products in the USA, in a 400,000 square foot manufacturing facility located in Newport, TN, a Federally designated HubZone. The Company's products are typically specified for Education, Corporate, or Hospitality environments and our well designed, high quality furniture is capable of withstanding the demands of the most active commercial space, providing the smart buyer with an industry leading Life Cycle Cost. Our product line offers a broad range of standard tables and seating as well as a full range of custom capabilities in all our product categories.

## HUSTON & COMPANY: ACADEMIC AND LIBRARY FURNITURE

[www.hustonandcompany.com](http://www.hustonandcompany.com)

Each piece of custom furniture from Huston & Company is designed to enhance the aesthetics of its surroundings. Found in fine academic institutions and libraries, as well as professional spaces from government buildings to small businesses, Huston furniture adds to the atmosphere of graceful permanence inherent in places of intellectual engagement, learning and professionalism. Huston & Company furniture is custom-designed and finished to withstand hard, regular use in public settings such as libraries, academic spaces and meeting/conference rooms. Each piece of Huston furniture will last for generations, while retaining its beauty, warmth and functionality, providing your school, library or office with longevity that equates to real value.

## NATIONAL OFFICE FURNITURE

[www.nationalofficefurniture.com](http://www.nationalofficefurniture.com)

At National, we take pride in our performance and know that our success is due to our employees. Our people create products; our people create experiences; our people are National. We believe it is important to embrace individuality and to nurture an atmosphere that encourages expression. With a diverse mixture of personalities, we can't wait to share our excitement, our energy, and our solutions with you. Quality, reliability, safety, style, sustainability, productivity, and affordability aren't concepts that are taken lightly at National. We are dedicated to delivering each of these to our customers and partners. By nurturing relationships and making it a priority to do the right thing, we continuously prove that we have the right solutions for any space.

## SPECTRUM INDUSTRIES

<https://spectrumfurniture.com>

Spectrum Industries Inc. is a niche furniture manufacturer that has a diverse product line consisting of lecterns, desks, collaboration tables, and charging solutions. The high-quality manufacturer has produced over 4,300 different products and can be found in any education, government, healthcare, or corporate setting. Headquartered in Chippewa Falls, Wisconsin, Spectrum has been connecting customers to technology since 1968. Spectrum innovates each product with quality, durability, and can stand the test of time with Spectrum's vigorous product quality tests. Spectrum has received ETL Certification by Intertek to UL 60950-1 listing and is ISO 9001:2015 certified. In addition, Spectrum has been honored with the SCS Indoor Advantage Certification. This certification verifies that Spectrum is compliant with ANSI-BIFMA, a furniture sustainability standard.



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# Bright future.

Daylight in the classroom has been proven to improve student engagement and test scores. The new Mecho 5x allows you to control up to twenty-four feet of manual shades with one hand and still be light enough to lift effortlessly. Simplicity for raising the shades when you need daylight; ease of closing shades quickly when student comfort or safety requires it.



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## WESNIC

[www.wesnic.com](http://www.wesnic.com)

Wesnic is your complete source for public furnishings—and we've been serving the design and architectural community since 1983. We represent the world's finest commercial and site furniture manufacturers to bring you a wide selection of pieces for shopping malls, lifestyle centers, food courts, restaurants, hospitals, hotels, resorts, colleges, dining halls, convention centers, stadiums and more. Our reputation in the commercial furniture industry is built on customer service. Wesnic has a comprehensive catalog of the finest designs in contemporary and traditional furnishings, and we look forward to working with you to develop a plan and provide the site furniture and commercial furniture that meets your project's needs—from product specification to final installation.

## LANDSCAPING

### BILLY GOAT INDUSTRIES

[www.billygoat.com](http://www.billygoat.com)

Billy Goat Industries is the premier manufacturer of specialty turf products with a reputation for innovation, productivity, and quality. We offer a complete line of turf renovation and clean-up solutions for commercial and municipal needs serving landscape and grounds maintenance professionals. We carry Turf Renovation Equipment, including the most comprehensive line-up of Aerators on the US market, Hydro-Drive Sod Cutters, and Overseeders. In Clean-up Equipment, we have Outback® Brushcutters, a full-line of Vacs, Force™

Blowers, and Debris Loaders: 13, 14, 18, 25 & 35 HP. Dual shredding system with Pirana™ blade for the best reduction of any debris loader on the market. Contact Gail Trudeau, Assistant Manager of Marketing, at [trudeau.gail@billygoat.com](mailto:trudeau.gail@billygoat.com).

### FERRIS MOTORS

[www.ferrismowers.com](http://www.ferrismowers.com)

How do we beat the competition in mowing productivity without sacrificing a quality cut? Start with the industry-leading innovation: the first multi-patented suspension technology for the riding lawn mower, making it possible to cut faster—not slow down—even on uneven terrain. Because we designed the cutting system to respond in harmony with the suspension, you have greater control to get perfect stripe lines and a beautiful, level cut in less time. That alone puts a Ferris zero-turn mower in a class all by itself. Our line of walk behinds provides equally impressive innovations. Ferris introduced the industry's first-ever hydrostatic drive walk-behind lawn mower so professionals could enjoy greater ease of use and improved versatility. The same transmission powers our heavier riding mowers, so you know it's built for extraordinary reliability. Ferris helps you work faster and builds your bottom line.

### GREEN EARTH COMPANY

[www.thegreeneearthco.com](http://www.thegreeneearthco.com)

We strive to create and provide the highest quality products, that are less harmful to the planet, at competitive prices, through chemistry and scientific research, for the benefit of today's consumer, as well as future generations.

## MEAN GREEN MOWERS

[www.meangreenproducts.com](http://www.meangreenproducts.com)

Mean Green Mowers offer the electric advantage: There are four great advantages to using Mean Green's electric equipment over traditional gas-powered tools. They are zero emissions, low noise, zero gas, and low maintenance. Leveraging the Electric Advantage takes away the stresses of traditional gas-powered mowers. Without the harmful fumes, obnoxious noises, little maintenance, and no more trips to the gas station, there is now more time to focus on the actual job! Mean Green has taken the extra work out of maintaining the yard; simply flip the switch and cut the grass. Discover how the electric advantage can revolutionize your campus.

## LIFE SAFETY/SECURITY

### ICOM AMERICA INC.

[www.icomamerica.com](http://www.icomamerica.com)

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Viking Electronics designs and manufactures over 500 security and communication products; such as Emergency Phones, Entry Systems, Paging Interfaces, Amplifiers, Mass Notification Systems, Hot Line Phones, Auto Dialers, Enclosures, and more. In addition to our extensive analog line, we also offer a large selection of IP based solutions. Viking's VoIP products are SIP compliant, with features such as built-in relays and automatic noise canceling. We are continually developing new ideas using the latest technology to expand our product lines. As always, Viking products are designed, manufactured, and supported in the USA and are backed by a two year limited warranty.

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VIVOTEK is a global manufacturer and total solution provider of IP video surveillance since 2000, offering a wide range of award-winning products that utilize industry standard protocols as part of an open platform solution. We make this possible by offering advanced technologies such as H.265 and Smart Stream III that help our customers deploy more network-friendly systems with lower bandwidth and storage requirements, as well as overall reduced infrastructure costs. At VIVOTEK, we also take cybersecurity very seriously and have partnered with industry leaders in enterprise security, allowing us to deploy three layers of additional security at the edge. Our complete and total IP surveillance solutions include: network cameras, video servers, network video recorders, PoE switches, and video management software.

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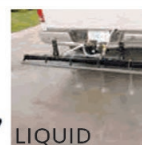
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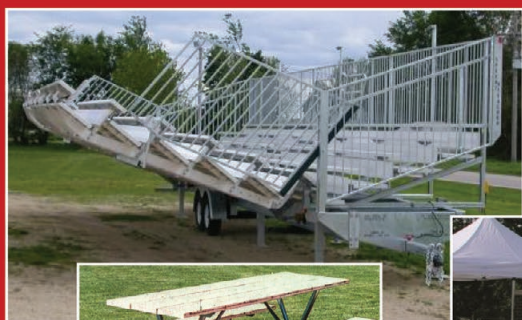
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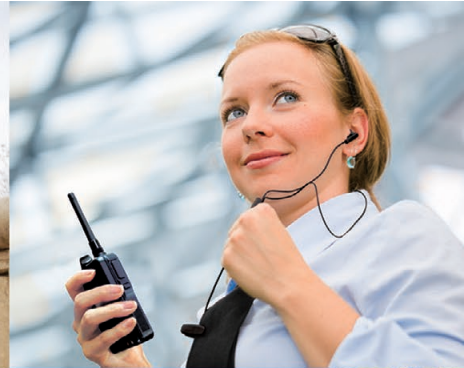
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Formerly Institutional Products, Inc. of Indianapolis, IPI by Bison provides ceiling and wall mounted basketball backstops, gym divider curtains, batting and practice cages, gym floor covers, wall and stage padding, and a wide selection of gym and field sports equipment for sports-related new construction and renovation projects. For over 40 years, IPI has provided quality gym equipment to schools, recreation centers, churches, health clubs, pay-to-play facilities, YMCAs and virtually anywhere that indoor team sports are played. In 2012, IPI was acquired by Bison, Inc., arguably the industry leader in post-construction, indoor gymnasium and outdoor sports equipment; and IPI customers now can take advantage of Bison's advanced manufacturing capabilities, extremely broad product line, creative product engineering, central U.S. location and longstanding reputation for quality, customer service, on-time delivery and dedication to creating U.S. jobs.

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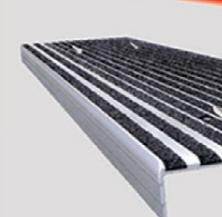


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## MUSSON RUBBER CO.

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## BUYER'S GUIDE 2019

### TECHNOLOGY ON CAMPUS

#### AUDIO VISUAL FURNITURE INTERNATIONAL

[www.video-furn.com](http://www.video-furn.com)

Audio Visual Furniture International (formerly VFI) was established in 1996 to fill a niche in the video conferencing market for affordable, stylish and durable furniture. Since then, AVF has grown to be an industry leader in the video conference and A/V furniture market by providing excellent products and service at a competitive price. AVF designs, engineers and produces all of its wooden products at its large modern manufacturing facility in Aurora, Ontario. Our products are available from a large selection of distributors and resellers of video conference equipment throughout North America, Europe and around the world. With our large in-stock inventory, most orders are shipped either from our factory or U.S. distribution center within 24 to 48 hours of receipt.

#### CBT/SMARTDESKS

[www.smartdesks.com](http://www.smartdesks.com)

SmartDesks offers more than just buying computer lab desks or conference tables as a generic commodity. We offer person-to-person design team interaction and collaboration with our customers. Together, project by project, we are shaping conferencing and education for the 21st century. Every space is different: SmartDesks computer desk, computer lab and conference table solutions provide a configured solution for your space and needs. When you are looking for a full scale classroom, computer lab furniture or conference room design solution, rather than a desk-in-a-box, think SmartDesks. Our specialty is designing for your space and pulling together our teams in collaboration with your IT integrators. Using cloud based technology to exchange ideas, concepts & drawings in a holistic integrated cloud platform, we bring together our teams to reach configured solutions to fit your needs, your space, your environment.

#### EXTRON

[www.extron.com](http://www.extron.com)

Every day, thousands of students and instructors around the world are having their educational experiences enhanced by Extron audiovisual signal processing, distribution, and control products. Our advanced technologies create better looking images, higher quality sound, and systems that are easier to control and work more reliably. We are continuing to develop solutions that meet the unique performance and value requirements of the education market. Extron's commitment to the education market extends beyond our industry leading technologies and products. We also strive to provide comprehensive support, training, and other benefits which has led to this new partnership program created exclusively for our education customers.

#### LAPTOPS ANYTIME

[www.laptopsanytime.com](http://www.laptopsanytime.com)

Space-saving Automated Checkout Kiosks custom branded for each facility are designed around major laptop/tablet models in 12-bay host "starter" and 12- and 18-bay "companion" stations. Mix multiple device types in the same system and then smartly deploy multiple systems. Stations are integrated to ILS and/or local LDAP or Active Directory. Additionally, web camera, email notifications and full suite of inventory management, audit trail and management reporting functionality make the system one-of-a-kind. Replace 30 desktops and regain over 150 square feet of comfortable seating and lower power usage by up to 90%. This "new" multi-use seating can accommodate and still serve those who want a comfortable place to read a book or those who bring their own digital device with them. Those needing a Laptop or even a 110V Power Charger (new!) can check out a device at our innovative kiosks and relax in a new, transformed atmosphere.

#### TOUCHNET INFORMATION SYSTEMS

[www.touchnet.com](http://www.touchnet.com)

Since its inception, TouchNet has focused on its unwavering commitment to a seamless unification of campus commerce. Today, our products give you superior edge-to-edge campus commerce automation and integration. Rapid development of advanced technologies ensures your campus is always ahead of the curve. Serving students and other constituents may be your mission, but securing and processing their payments is your challenge. With rising costs, escalating rules and regulations, and ever-growing student expectations for the latest electronic commerce technology, the job gets tougher all the time. We're here to help—not just as a vendor, but as your commerce partner. We look for opportunities where you can save time and money, improve student services, and better secure payment data. We offer you the broadest range of campus commerce solutions available and help you navigate a shifting commerce landscape.





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