



Showcase of Excellence 2023

Our readers requested from us a special annual feature highlighting providers who offer quality products and services for private colleges and universities. This "Showcase of Excellence," which appears each year in our June issue, is filled with ads that present both case studies and product showcases from service and product providers exclusive to the higher education market.

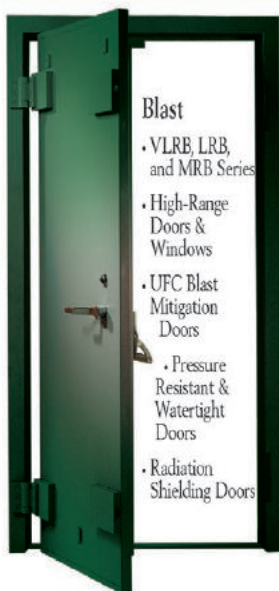
These pages exhibit more in-depth information on these quality providers and their products, along with demonstrative case studies that will help administrators in higher education fulfill their mission of providing excellent experiences throughout their facilities. And—just as readers may face the challenge of not having enough time to communicate every single aspect of their higher learning meccas with students and communities—we were similarly limited by available space in this issue and could not include every single one of the companies that we know can help college and university decision-makers. Our hope, however, is that readers will enjoy the information that space allows us to include, and we know this information will help higher ed administrators continue to be successful in providing quality facilities and experiences to the many lives their colleges and universities touch.

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- NEW YORK, NY

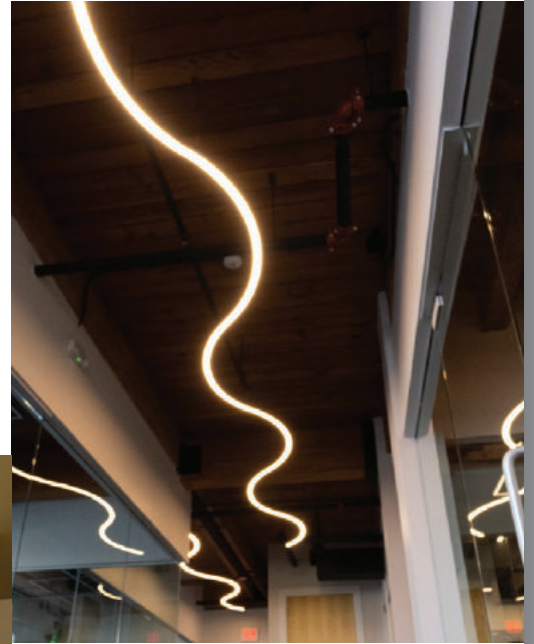
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HOPE'S WINDOWS, INC. — EST. 1912 — JAMESTOWN, NEW YORK

PRODUCTS SHOWN:
University Series™ steel fire-rated and non-rated windows and doors

ARCHITECT: David M. Schwarz Architects, Inc.
PHOTOGRAPHER: Steve Hall, © Hall + Merrick

UNIVERSITY CAMPUS EXPANSION

NASHVILLE, TENNESSEE

At a major university residential expansion project in the Southeast, collaboration and cooperation among the construction management firm, window and door manufacturer, and installation contractor resulted in several stunning projects recreating the look of the surrounding century-old buildings. All totaled, Hope's Windows, Inc., supplied over 1,200 unique windows made from custom hot-rolled steel profiles and nearly 100 high traffic and fire-rated door assemblies made from 10 and 12 gauge cold-rolled steel.

According to Sean Farrell, senior project manager at Layton Construction, establishing collaborative relationships is key to successful construction projects. One of the best examples of this maxim is a multi-phase university project for which Layton Construction is serving as construction manager. Layton, part of the STO Building Group, is a nationally-ranked commercial contractor with ten offices around the United States. The firm specializes in healthcare, industrial, warehousing, and higher education projects. As construction manager, Layton hires the sub-contractors and manages and oversees the project as part of a team.



“Since we were building windows and doors to make a brand new college, we needed a company with the methodology to produce the product like it was done 100 years ago.”

— Sean Farrell, Sr Project Manager
Layton Construction

Hope's Brian Whalen, Vice President of Sales, acknowledges that the project was a real test of Hope's capabilities. He is especially proud that they Hope's was able to expedite the schedule even in the face of design changes and in the midst of the Covid-19 pandemic. The shop drawing approval process – including preparation of blueprints of windows and doors with all setting conditions, sizes, customized designs, and required testing – took longer than normal. Changes were made along the way that might have pushed back the delivery schedules for some, but Hope's made adjustments during the production process to deliver all materials on time. Whalen gave a nod to Joey Riggan and the team at Alexander Metals, the frame and glass installer team, saying the overall project went extremely smoothly once the frames were on site.

Says Whalen, “It was a fantastic collaboration among all the parties. Hope's worked closely as the manufacturer to fulfill the architect's design vision, and then the installer worked closely with us to make sure everything was installed executed properly.”

PHOTOS: Steve Hall, © Hall + Merrick Photographers



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Hope's® Windows, Inc., is a business based on 100 percent customized work design and manufacturing. Hope's provides a specialized skillset to assist clients in design and production of unique window and door assemblies. Meeting the expectations of Layton Construction in combination with the aesthetic vision of the client and architect was definitely a challenge. The overall experience was a testament to the quality standards of the university and an honor to be a part of. In business since 1912, Hope's had the global experience to make it happen.

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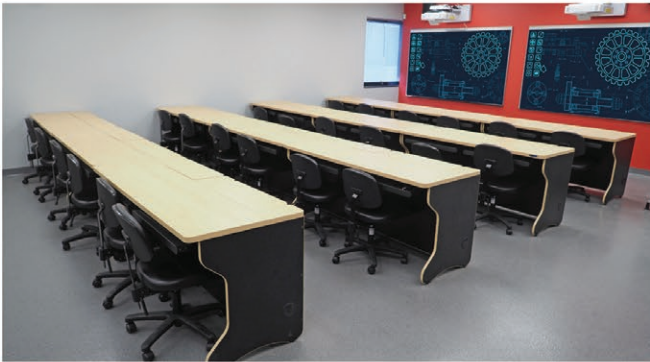


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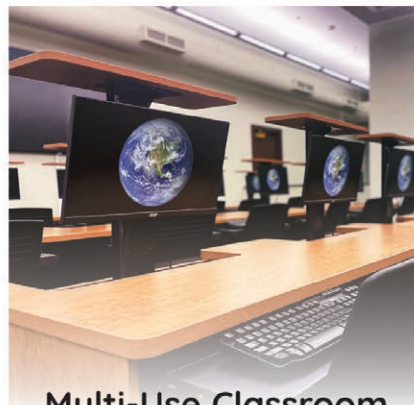
Installation Showcase



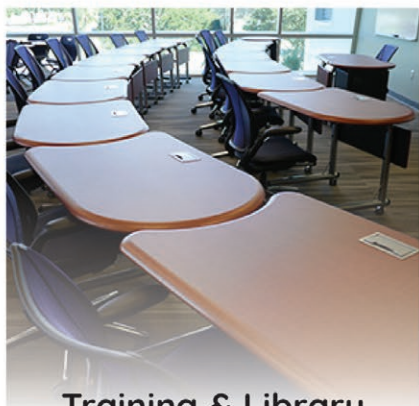
Active Learning



Conference & Meeting



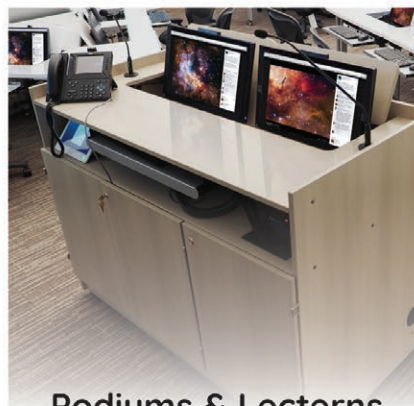
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Aqua Creek Products is a small, family-owned manufacturer based in Missoula, Montana that has become a world-reknowned industry leader in producing top-of-the-line aquatic access and adaptive fitness products. Their customer-centric approach and dedication to innovation has proven to be instrumental in revolutionizing the aquatic access industry.

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We recognize that a one-size-fits-all approach is fundamentally flawed, and understand the infinite combinations of abilities and facilities that require unique solutions. That's why we maintain a diverse range of pool lifts, providing adaptive solutions that accommodate individuals with varying needs.



Equipment that's Unique as Your Students

We also offer adaptive fitness and therapy equipment specially designed for different abilities and fitness levels, including those with paraplegia and quadriplegia. We take customization seriously, recognizing that every individual is unique, and offer levels of customization to ensure that our products suit each person's specific requirements. With Aqua Creek, inclusivity, versatility, and personalized solutions are at the core of our product line.

Leading the Charge

Innovation drives progress, and that is the very foundation of the Aqua Creek philosophy. It's easy to simply succeed; in fact, success can be achieved with little imagination or originality. To innovate you have to think differently, be unafraid of failure, and constantly find ways to reimagine your processes in creative ways that will turn those failures into successes. Our mission extends beyond our craft; we strive to contribute to a more equitable world through highly customizable equipment that provides access to life-changing activities for everyone; no matter their ability.

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AIPHONE SOLUTION SHOWCASE

Adding Security and Communication to a Private University



THE SCENARIO
During a professor's lecture one day at a private university, a menacing person burst in and threatened everyone with a weapon. Two students and the professor were able to subdue the individual until authorities arrived to handle the situation. Luckily, no one was harmed, but the incident proved their campus was vulnerable to security risks. To keep students and faculty safe from potential threats, administrators recognized they needed to implement an entry security system.

THE SOLUTION
Since the university's administrators determined their exact needs for entry security and emergency communication, they selected a versatile IP video intercom and versatile IP video intercom entrance lock during and after school hours.

Card reader stations were installed at exterior entrances of each building on campus. Staff now had their own convenient access with keys and were able to safely screen visitors on the interior master station.

The system also integrated with dual call emergency stations with highly visible towers. Students and staff had an immediate way to reach help, even from the most remote parking lots on campus.

Administrators wanted a comprehensive system to provide staff with the ability to screen visitors before letting them inside any of the buildings on campus. They wanted the same system to provide students with help points across the various parking lots so they could call campus security in case of an emergency.

Keeping entrances locked 24/7, the IP video intercom provided staff with a reliable method to screen visitors before letting them inside.



AIPHONE SOLUTION SHOWCASE

Adding Security and Communication to College Dormitories



THE SCENARIO
After qualifying for an annual security grant from the federal government, administrators at the public campus decided to enhance the security at all six of their college dormitories. There were two dormitories on campus and the other four were located blocks away. These four buildings were not part of the original college campus, and more housing was needed. Since there was not enough space to construct additional buildings on campus, having the buildings offsite was their only option.

Having a mix of dormitories on and off campus presented a challenge. Administrators wanted a method to allow students to call a central security office directly from their off-campus dorms. For those students who lived in the buildings on campus, distance could hinder their ability to reach the same security office. They needed a system that could go long distances but would still provide a visible means for all students to call to help or assistance from any one of the college's dorm buildings where they resided.

Staff also wanted the same system to provide video entry security so students could see and speak with visitors before letting them inside.

THE SOLUTION
To accommodate the varied locations and distances of each dorm building, administrators opted for an IP multi-line video intercom.

Each dorm room had an interior tenant station, which gave student residents a safe and easy way to call the security office in case of an emergency. Security staff had a dedicated guard station where they could answer calls and travel accordingly.

All six dormitories had exterior entrance stations with touch-screen panels, which provided the added benefit of video screening. The intuitive touchscreen made it easy for visitors to use and students could easily access their own building with an assigned keypad.

In case of an emergency, residents had a safe and easy way to call the security office directly from their dorm room.



AIPHONE SOLUTION SHOWCASE

Adding Security and Communication to Schools in a District



THE SCENARIO
A small independent school district was interested in connecting video access to each of their buildings. The district comprised of four elementary schools, two middle schools, and one high school - all on various campuses. All schools wanted to lock their doors and control access during normal hours. After hours, calls needed to be routed to an off-site district headquarters building.

Each school building had a main entrance, a secondary entrance, a delivery entrance, and a staff-only entrance. Administration staff at each school wanted the ability to see and speak with visitors calling at these entrances. Staff also wanted the flexibility to answer calls from any one of three exterior locations: the reception desk, the principal's office, and the staff lounge.

At the district headquarters building there was a need to have two interior stations to answer calls during school after hours. The district wanted to clearly see and speak with any visitors, as well as be the person to use their network camera system to record calls on their existing NVR.

THE SOLUTION
The district selected an IP video intercom that met all their needs without concern of the distance between the schools and the headquarters building downtown.

By placing a video door station at each of the entrances, and a desk-mount station at each of the three interior locations, full communication and visitor identification were available within each school.

Using an IP system allowed staff at the remote district building to conveniently screen visitors after hours without having to be onsite. The enterprise-level system provided an easy way to record calls and allowed for expansion of additional video door stations wherever needed at other locations in the future.

The district selected a flexible IP video intercom to provide entry security while eliminating any wiring distance concerns.



Our reliable intercoms can help solve your toughest security challenges through unlimited possibilities and configurations.



Read our showcases to see why administrators at a private university, college dormitory, and school district selected our innovative systems

AIPHONE Product Showcase

Adding Security and Communication to a PRIVATE UNIVERSITY



THE SCENARIO

Administrators wanted a comprehensive system to provide staff with the ability to screen visitors before letting them inside any of the buildings on campus.

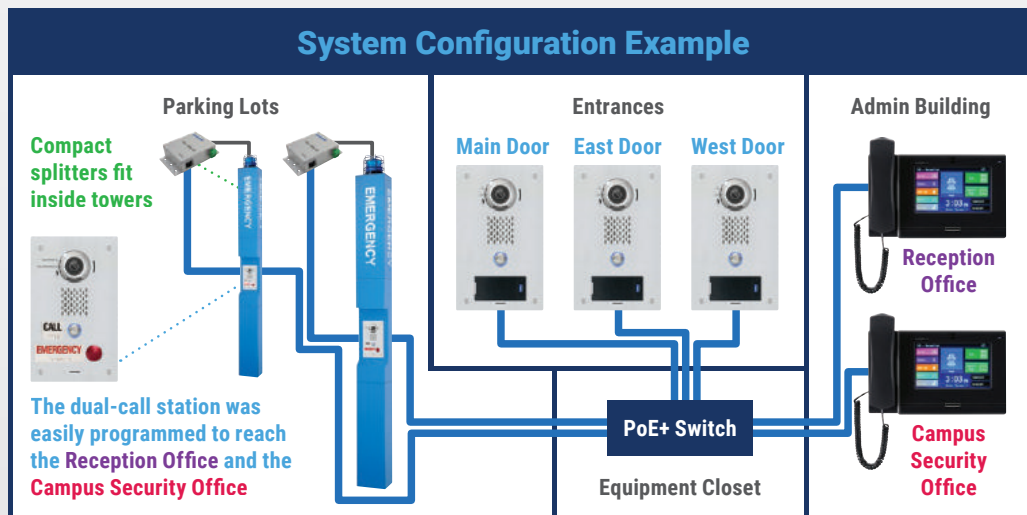
They wanted the same system to provide students with help points across the various parking lots so they could call campus security in case of an emergency.

The IP video intercom provided staff with a reliable method to screen visitors before letting them inside.

THE SOLUTION

Card reader stations were installed at exterior entrances of each building on campus. Staff now had their own convenient access with keycards while being able to safely identify visitors on the interior master station.

The system also integrated with dual-call emergency stations with highly visible towers. Students and staff had an immediate way to reach help, even from the most remote parking lots on campus.



Read our full showcase to see why our IP video intercom was selected by administrators

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The KMC Conquest AFMS **programmatically characterizes system performance during commissioning, leveraging the same methods as a TAB technician.**

After commissioning, integrated equipment control and system diagnostics are provided to **routinely monitor and**

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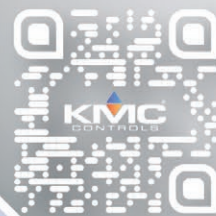
Based on ASHRAE standards 62.1, 111, and 189.1, the System uses a **characterized system method** to measure outside, return, and supply airflow.

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The RIVAL is a full-featured, commercial electric mower that offers up to 7 hours of continuous mowing time, the choice of a 52" or 60" deck, speeds up to 11.5 mph, and horsepower comparable to a 36 HP gas mower. With all the power of gas and none of the hassles, the RIVAL is built for all-day professional use.



VANQUISH

COMMERCIAL STAND-ON ZTR

The new VANQUISH™ model brings stand-on mowing to the Evolution Series. Available with a 52" or 60" cut (side/rear discharge), the VANQUISH runs for up to 7 hours continuously at speeds of up to 11.5 mph. It features the same patented ZTR technologies as our riders. The VANQUISH is quiet, low maintenance, and has zero emissions.



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The FURY is Mean Green's compact stand-on mower, designed to allow access to gated areas that most other commercial mowers are too wide to enter. With a mowing width of either 32" or 36", the FURY joins Mean Green's full-sized stand-on, the VANQUISH (52" or 60") to complete the line of commercial, electric-powered, stand-on ZTR mowers that can run all day on a single charge. The FURY is available with either side-discharge or a rear-discharge mulching deck.



NEMESIS

PERFORMANCE ZTR

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Game Ready

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Available in 24" Wide x 24" Depth x 84" Height and 30" Wide x 24" Depth x 84" Height, they can be ready to install in as little as two weeks.

Reinforce your commitment to your players and imagine the powerful impact a modern, luxurious and efficient locker room will have on your ability to recruit the best players to your program. List Industries has re-engineered the New Recruiter2™ Wood Sport Locker with sleek Quick-Ship Design. Their lockers bring an upscale and luxurious design to your locker room with a very reasonable life-cycle cost. They use the finest furniture-grade plywood to keep them looking like new year-in and year-out. Each locker is handcrafted by expert craftsmen using state-of-the-art equipment. The Recruiter2 locker is shipped fully assembled and ready to install upon delivery. Custom accessories are available to add to the player's enjoyment of their locker. The company's experts will help you throughout the entire process — from initial design to project completion.

List Industries has earned its slogan as America's Most Complete Locker Line by offering the largest selection of locker styles, materials, sizes, colors and functionality all while maintaining high standards of quality, customer service, packaging, and on-time delivery. They offer metal, wood, phenolic and plastic lockers; designed to serve the locker needs of any facility from health and sports clubs to schools and universities to professional sports arenas and stadiums.

For more information on List Industries Inc.® visit listindustries.com or call 800-776-1342.



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SANITIZE with the **ACF Series** Calcium Hypochlorite Tablet Feeders

- ⌘ Safer than liquid systems
- ⌘ Runs "Clean" - Less Maintenance!
- ⌘ Simple, Efficient, and Durable
- ⌘ Systems available for ANY size pool
- ⌘ NSF/ANSI Standard 50 Certified

CLARIFY with the **VPF-20** Poly-A Tablet Feeder

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- ⌘ Safer than liquid systems
- ⌘ Runs "Clean" - Less Maintenance!
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- ⌘ NSF/ANSI Standard 50 Certified
- ⌘ Uses VANTAGE Calcium Hypochlorite Tablets
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Thanks in no small part to your input, our introductory ACF-60 model feeder received excellent reviews from the field. So good, in fact, that facility managers and operators, builders, and designers requested the same simplicity of design, reliability and ease of operation in both smaller and larger capacity feeders. Again we listened, and the result is the ACF-18 for commercial systems under 50,000 gallons, and the ACF-250 for systems up to 1,000,000 gallons of water. All three Vantage feeders are NSF/ANSI Standard 50 certified.

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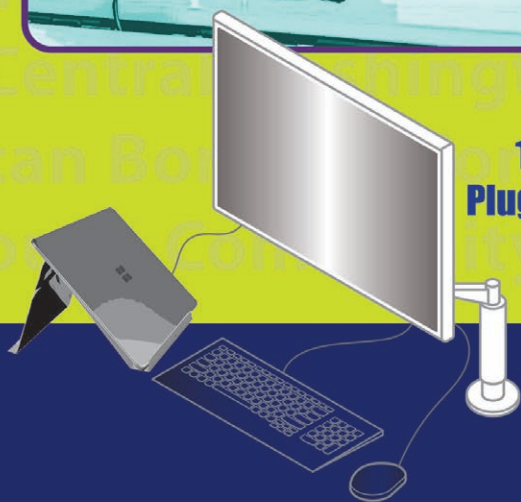
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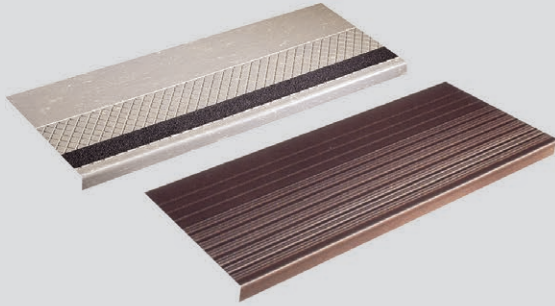
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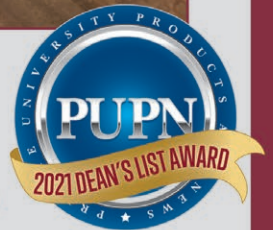
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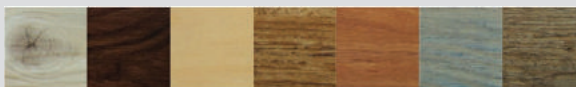


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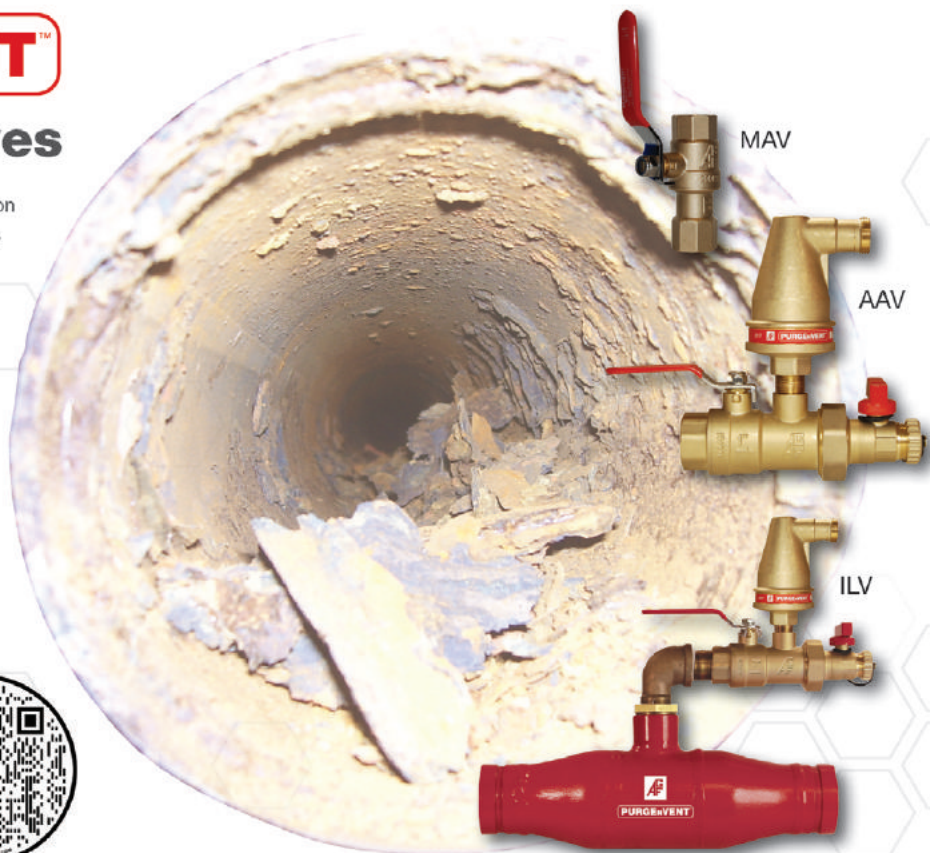
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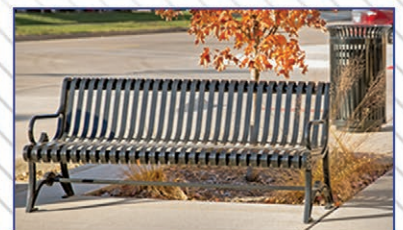


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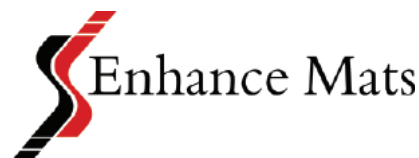


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Facility Armor's **COURT ARMOR ROLL MAX**, a new 8-foot-wide gym floor protection product, was recently installed by Central High School in Carrollton, Georgia, whose new floor would be used not just for basketball and volleyball, but for Jr ROTC exercises and school dances. The system can be deployed by two people in under 40 minutes. By pairing this system with the hook and loop tape and the ReWind automatic winding wand for storage, headaches are eliminated.

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